



Case Study

BWT and Baker Street Dental

High Purity Water for Dental Clinics

PROJECT INFORMATION

Customer: Baker Street Dental

Project Summary:
High purity water solutions for 24
hour/7 day a week emergency
dental practice in London

Products and Services:

Description:

Thero 90 Pro system for high
purity water

The situation

Baker Street Dental were introduced to the BWT THERO 90 by their autoclave repair service company, whose local field engineer had told them that it was the best solution he had ever seen.

The dental's Practice Manager got in touch with BWT and spoke to one of our specialist advisers Steve Pepper who explained that the THERO 90 system is designed to provide high purity water on demand and is the perfect solution for a wide range dental practices and clinics. Further explaining that it can deliver up to 40 litres of high-quality demineralized water, suitable for most autoclaves and bottled water systems used with dental chairs/units.

For a dental clinic, the requirement of high purity water on demand is incredibly important for the protection of equipment, as well as for general hygiene and the safety of patients and staff. Baker Street Dental specifically highlighted the need for reliably perfect water, with every use, as their focus.



Image taken from Baker Street Dental website

Key Benefits for the Customer

- Providing a flexible service
- Prompt response to client specific requirements
- Dedicated team to understand the needs of the customer

Quote:

"We use an autoclave repair service company whose local field engineer had told me about the THERO 90 from BWT, telling me that it was the best solution he had ever seen and the water was perfect every time."

Title of Case Study: BWT and Baker Street Dental

Acknowledgements:

Thank you to Baker Street Dental for providing feedback on BWT's service and products.

The solution

Pleased with BWT's products and service offerings on 'paper', We then arranged with Baker Street Dental a time the following week to visit their premises and to conduct a site survey, which they later commented on as being "extremely well done and professional".

With the survey completed the practice happily instructed us to supply and install a BWT THERO 90 for them. As a result of the survey and pre installation checks we noted the water pressure was at times quite low. Whilst the standard product and installation would have certainly worked, we were happy to suggest to the client the use of a buffer tank to compensate for the periods of low pressure. This simple addition ensured the practice the optimum quality and quantity of water for their needs. The no cost addition was welcomed by the practice Manager. A year on and it is still working perfectly delivering optimised water economically and on demand.

With the installation of the THERO 90, Baker Street Dental fulfilled their business needs for practical, reliable and hygienically safe high purity water that not only serves a purpose for their customers, but is also crucial for the upkeep and protection of their practice and its equipment.



BWT Thero 90 Pro